

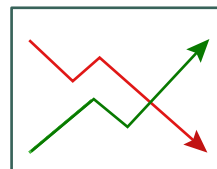
# Benefits of Tax-Loss Harvesting



You invest \$100,000 in **ETF A** and **ETF B**.

**ETF A: \$60,000**

**ETF B: \$40,000**



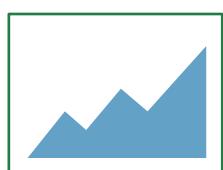
**ETF B** has realized gains of \$10,000. **ETF A** has unrealized losses of \$7,000.

**ETF A: \$53,000**

**ETF B: \$50,000**

**Without** tax-loss harvesting

**With** tax-loss harvesting



At the end of the year you have a realized gain of \$10,000 from **ETF B**.



**Potential tax bill of \$1,500.**  
(15% x \$10,000 = \$1,500)



You can offset part of the \$10,000 gain from **ETF B** with the loss from **ETF A**, resulting in a taxable gain of \$3,000.



**Potential tax bill of \$450.**  
(15% x \$3,000 = \$450)

**In this example, tax-loss harvesting reduced the tax liability by \$1,050** – a substantial saving you can invest back into you portfolio, use to maximize IRA contributions, pay off debt, or spend as you please.